# DAIRY BAR Brand Redesign—



# Our Team



<image>



Laura Bessellieu Visual Designer

**Ali McCaleb** UX Researcher

Alexandra Meyers UX Designer

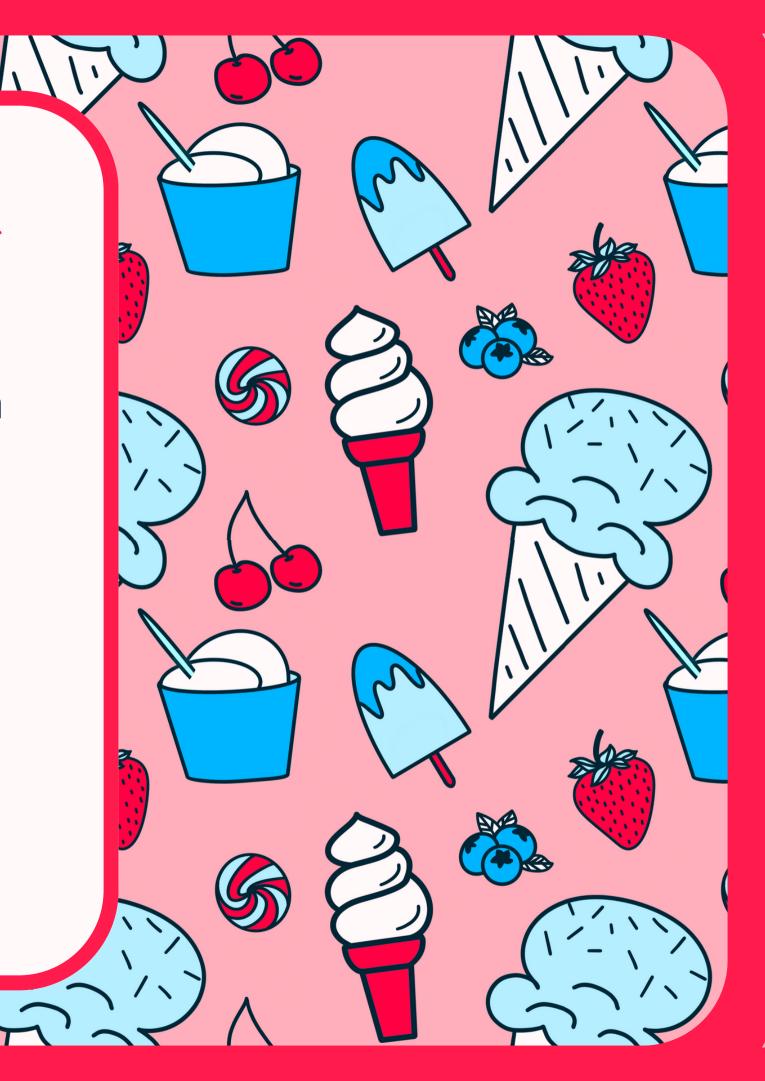




Katerina Moss Visual Designer **Amy Sheehan** UX Researcher



Agenda **Project Overview** Project Approach User Research Personas Visual Samples Revisions Conclusion Next Steps



# Project Overview

This project will redesign and revamp the branding and online presence of the local ice cream shop, Kline's Dairy Bar with hopes of enhancing the marketing for the business that will ultimately increase sales from JMU students and families in the Harrisonburg area.

Client Kline's Dairy Bar Locations Harrisonburg, McGaheysville, Staunton, Waynesboro, and Lynchburg Primary Audience

# College students & families

Design Question How can we cultivate a better presence both online and offline for Kline's Dairy Bar that enhances the marketing for the business that will ultimately increase sales ?

# Project Approach

- Many locations in the Shenandoah Valley
  - Website is plain, outdated and not user friendly
    - Evaluate the Kline's website and social media
- Redesign the information to make it more appealing, enhance information architecture, and make it easy for users to navigate

# User Research

### **User Interviews**

Sofie: Part-time Kline's employee, full-time JMU student

Noah: Full-time JMU student

Virginia: Senior Citizen & Ice cream lover

Emma: Part-time Smiley's employee, fulltime JMU student



- Hear about specials/discounts through word of mouth, social media and
  - marquees
- Shops stand out when they have more choices and signature flavors
- FAQs page on website and marketing person to run socials are beneficial

## Key Takeaways

- Stands out when environment/
  - ambiance and customer service are
  - nicer than competitors

# AVA SMITH

### ABOUT

Ava is a sophomore at JMU. She is an environmental science major from New Jersey. She loves going out with her roommates for a sweet treat!

### PERSONALITY

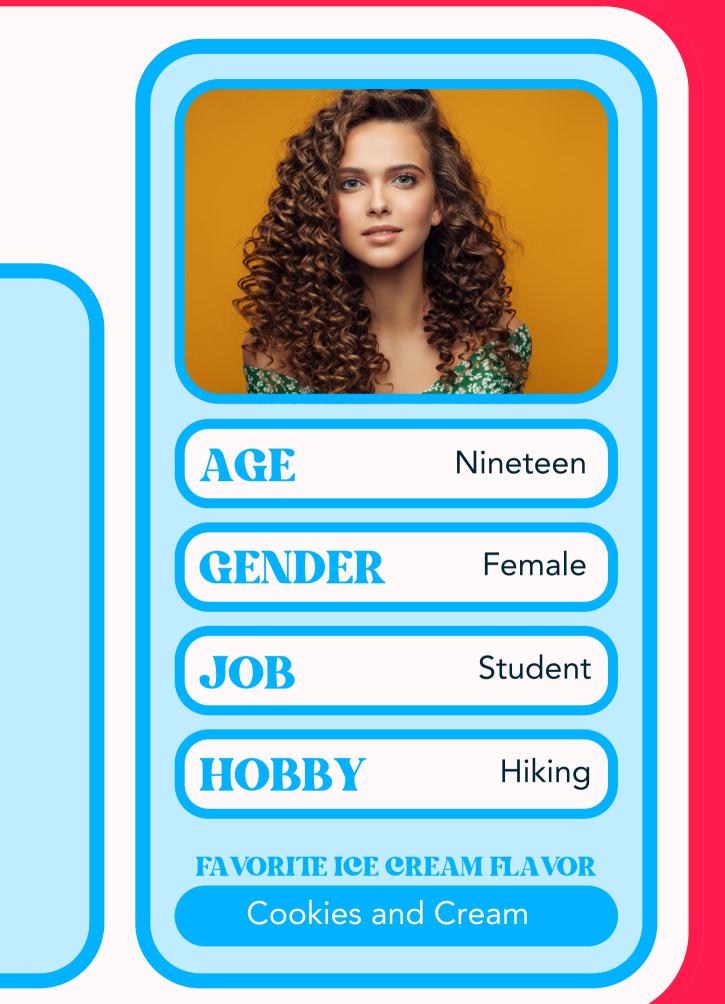
- Bubbly
- Energetic
- Tech savvy

### GOALS

- Easily look up current flavors
- Easily find business hours and contact info

### ΜΟΠΥΑΠΟΝ

 Always be in the know about her favorite local ice cream shops



# JENNIFER LONG

### ABOUT

Jennifer is a nurse at Sentara Hospital in Harrisonburg. She is a mom of two young boys, one of whom has food allergies. She and her husband prioritize clean ingredients and allergen friendly options!

### GOALS

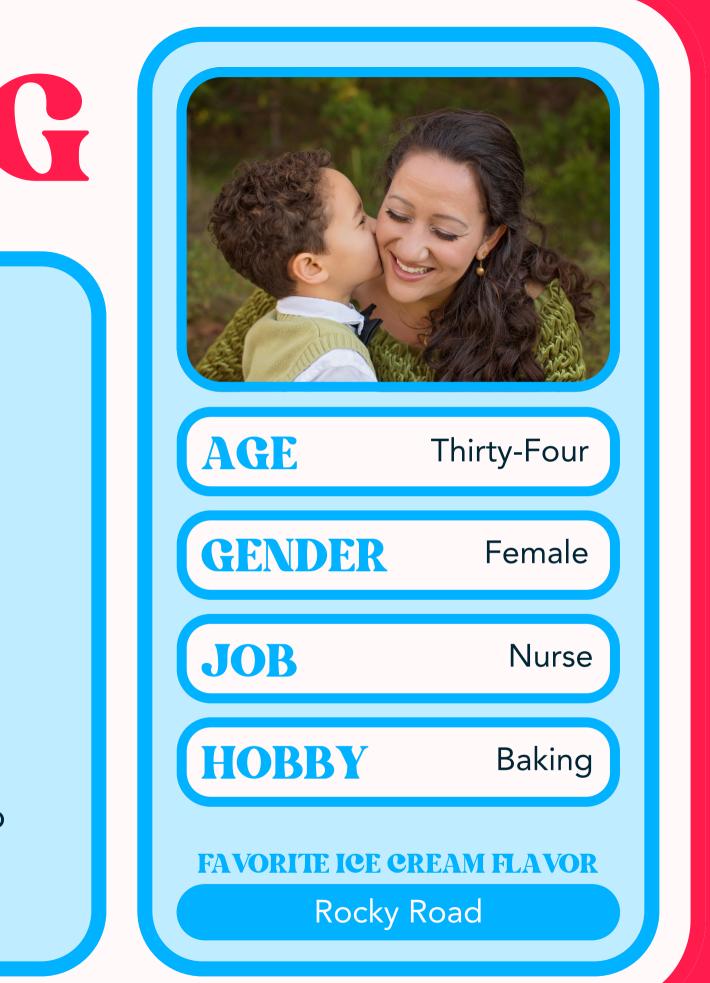
- Easily see the ingredients in ice cream
- Easily check for any allergens

### PERSONALITY

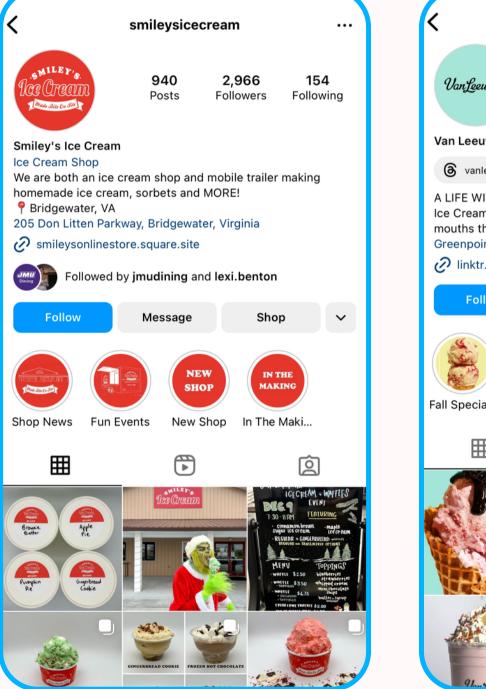
- Driven
- Outgoing
- Family-oriented

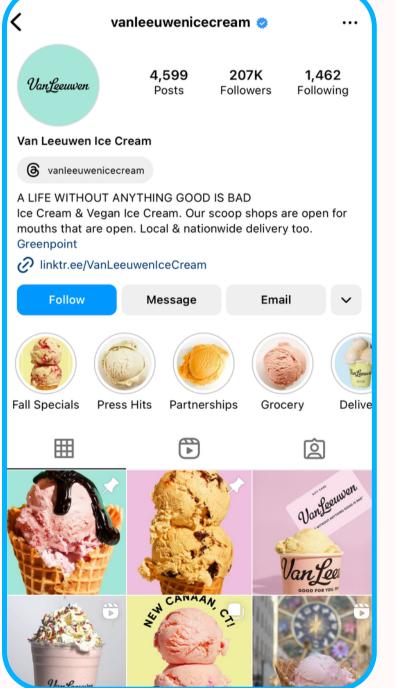
### ΜΟΠΥΑΠΟΝ

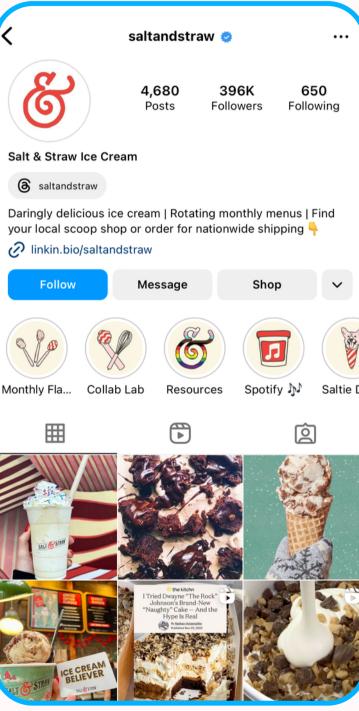
 Finding ice cream shops with plenty of options so her family can enjoy a sweet treat

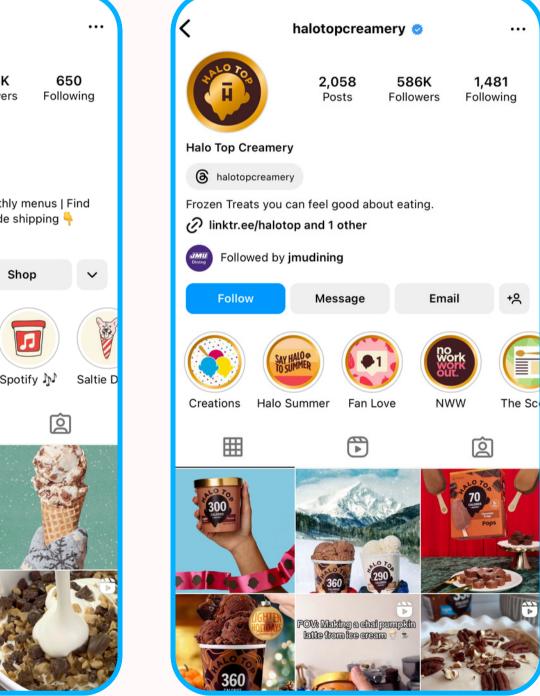


# Visual Samples









# Branding: Color Palette

#### Marachino Cherry Hex: #FF1B4B RGB: (255, 27, 75) CMYK: (0,89,71,0)

**Blue Raspberry** Hex: #00B2FF RGB: (0, 178, 255) CMYK: (100,30,0,0)

### **Strawberry Sherbet**

Hex: **#FFB3BC** RGB: (255, 179, 188) CMYK: (0,30,26,0)

#### **Cotton Candy**

Hex: #COECFF RGB: (192, 236, 255) CMYK: (25,7,0,0)



#### Midnight Blueberry

Hex: #002534 RGB: (0, 37, 52) CMYK: (100,29,0,80)

#### Vanilla Frost

Hex: **#FFF9FA** RGB: (255, 249, 250) CMYK: (0,2,2,0)

# Branding: Fonts and Logos

### **HEADINGS/TITLES Bright Retro** abcdefghijklmnopqrstuvwxyz 1234567890 ?!@#\$%&\* ABCDEFGHIJKLMNOPQRSTUVWXYZ



### **BODY TEXT**

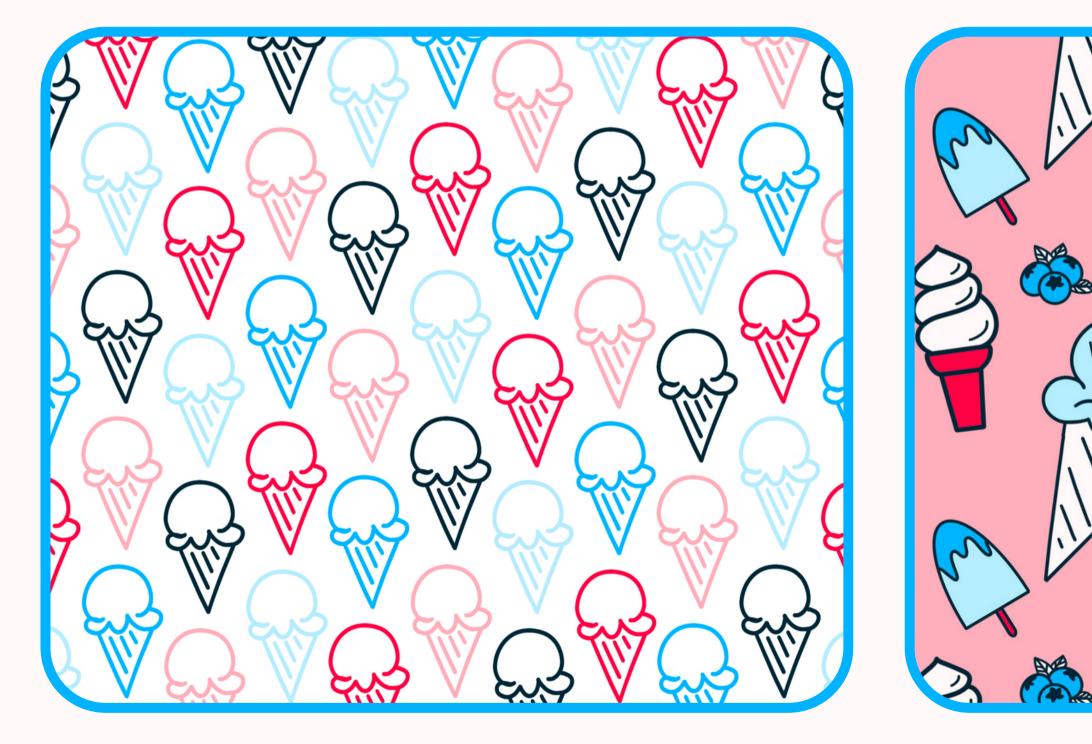
Avenir abcdefghijklmnopqrstuvwxyz 1234567890 ?!@#\$%&\* ABCDEFGHIJKLMNOPQRSTUVWXYZ



# DAIRY BAR

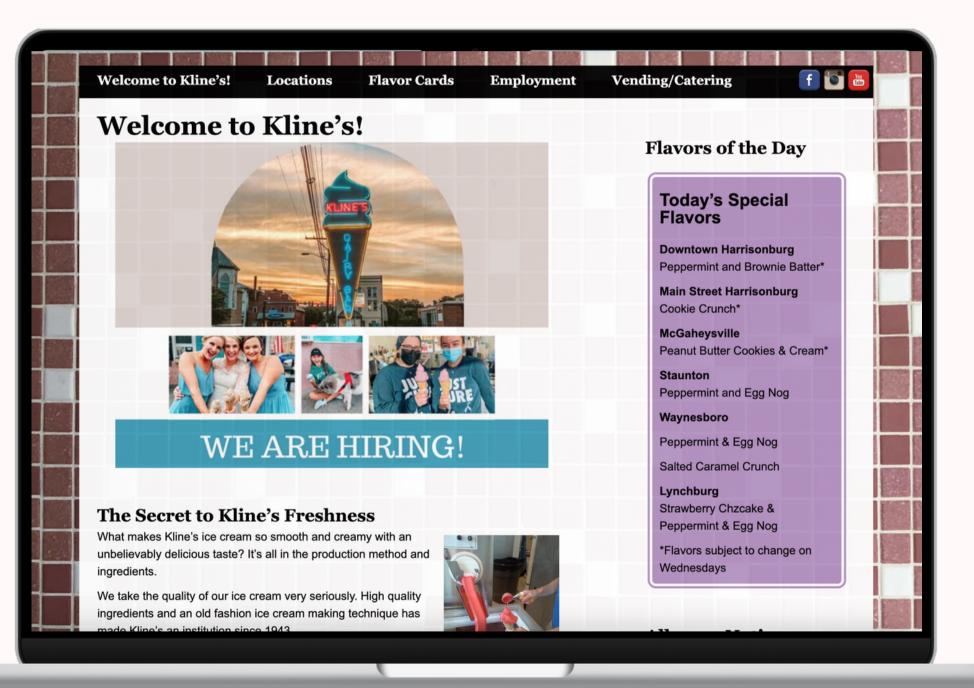


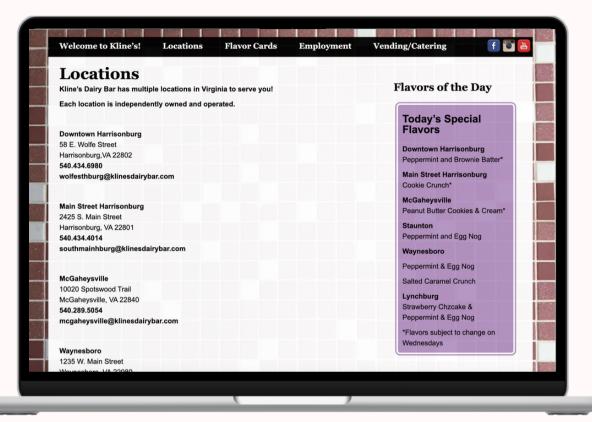
# Branding: Patterns





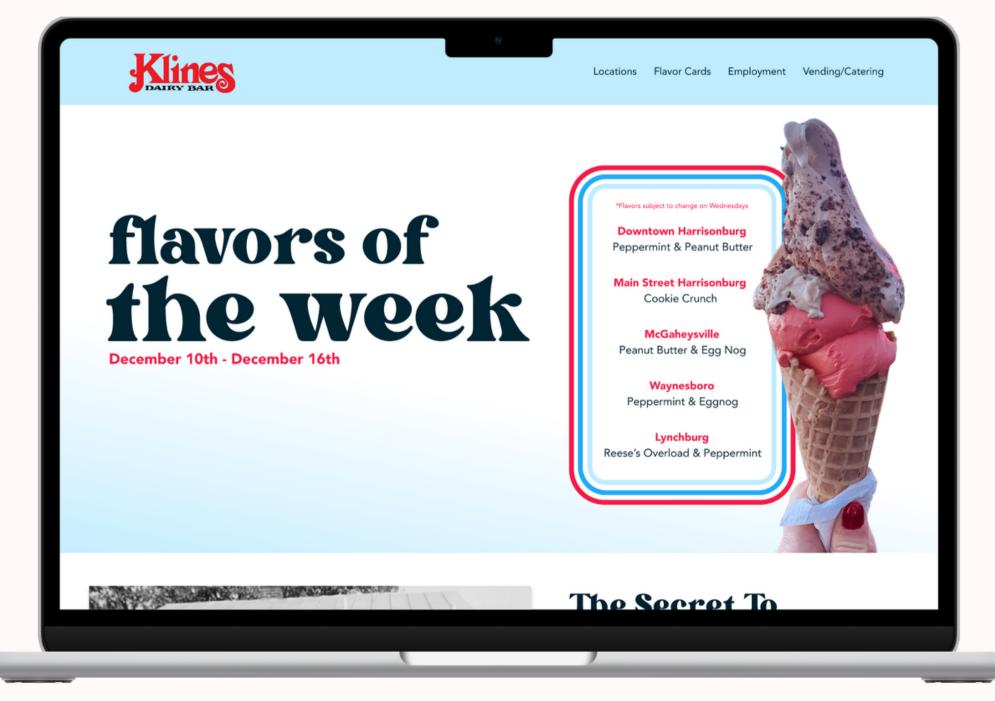
# Website Currently



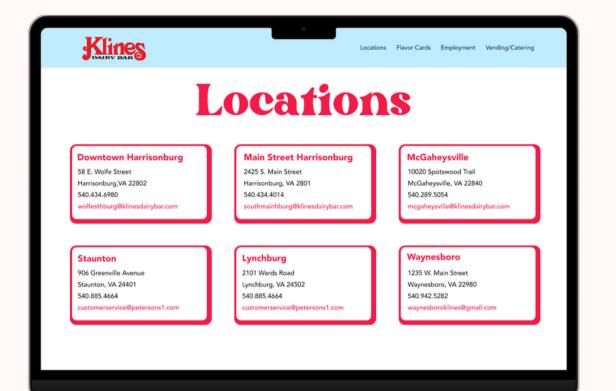


Welcome to Kline's!	Locations Flavor Cards	Employment Vending/Catering
Flavor Card	S	
Weekly flavors are posted on th website.	e sidebar of the front page of the webs	ite and on the mobile Flavors of the Day
Harrisonburg/Mc		Today's Special Flavors
December Flavor For November 30th Wolfe Street - Peppermint or E South Main - Espresso Chip or Coc	gg Not onut Cream	Downtown Harrisonburg Peppermint and Brownie Batt
McGaheysville - Chocolate Chip Co December 7 <sup>th</sup> Wolfe Street - Peppermint or Brov South Main - Cookie Crun McGaheysville - Peanut Butter Cook	vnie Batter ch	Main Street Harrisonburg Cookie Crunch*
December 14 <sup>th</sup> Wolfe Street - Salted Caramel South Main - Peppermint or E McGaheysville - Black Raspi	Crunch ggnog	McGaheysville Peanut Butter Cookies & Crea
December 21" Wolfe Street - Chocolate Peanu South Main - Black Raspbe McGaheysville - Poppermint or December 28" Wolfe Street - Banana Pudding South Main - Mint Chocol	ery Eggnog	Staunton Peppermint and Egg Nog Waynesboro
McGaheysville - Cherry Choco	late Chip	Peppermint & Egg Nog
		Salted Caramel Crunch
Staunton and Way	nesboro	Lynchburg Strawberry Chzcake &
STAUNTON '23	WAYNESBORO '23	Peppermint & Egg Nog
June 29 Lemon Gingersnap (Indep. Day) July 6 Red Raspberry July 12 Peanut Butter Oreo July 20 Peppermint July 27 Strawberry Aua 3 Cotton Candy	June 29 Raspberry & Peppermint (Indep. Day) July 6 Key Lime Pie July 13 Salted Caramel Crunch July 20 Banana Puddin' July 27 Mint Choc Chip Aug 3 Reese Cup	*Flavors subject to change on Wednesdays
Aug 3 Cotton Candy Aug 10 Oreo Aug 17 Cherry Choc Chip Aug 24 Salted Caramel Crunch	Aug 3 Reese Cup Aug 10 Lemon Gingersnap Aug 17 Banana Aug 24 Cherry Nut	

# Website Rebrand



#### **Figma File Link**



:	Klines						Lo	cations	Flavor Cards	Employr	ment	V
<b>Flavor Cards</b>												
Downtown Harrisonburg		Main Street Harrisonburg			McGaheysville			Waynesboro			ı	
June 29	Lemon Gingersnap	June	29 Lemon Gingersnap		June 29	Lemon Gingersnap	C	lune 29	Raspberry/Peppermir	nt I	July 6	_
July 6	Red Raspberry	July 6	Red Raspberry		July 6	Red Raspberry		July 6	Key Lime Pie		July 1	3
uly 13	Peanut Butter Oreo	July 1	3 Peanut Butter Oreo		July 13	Peanut Butter Oreo		July 13	Salted Caramel Cruno	sh	July 2	
July 20	Peppermint	July 2	0 Peppermint		July 20	Peppermint		July 20	Banana Puddin'		July 2	7
July 27	Strawberry	July 2			July 27	Strawberry		July 27	Mint Choc Chip		Aug 3	
Nug 3	Cotton Candy	Aug 3	,		Aug 3	Cotton Candy		Aug 3	Reese Cup		Aug 1	
ug 10	Oreo	Aug 1			Aug 10	Oreo		Aug 10	Lemon Gingersnap		Aug 1	
lug 17	Cherry Choc Chip	Aug 1			Aug 17	Cherry Choc Chip		Aug 17	Banana		Aug 2	
Aug 24	Salted Caramel Crunch	Aug 2			Aug 24	Salted Caramel Crunch		Aug 24	Cherry Nut		Aug 3	
Aug 31	Raspberry	Aug 3			Aug 31	Raspberry		Aug 31	Butterfinger		Sept	
Sept 7	Banana	Sept			Sept 7	Banana		Sept 7	Pumpkin		Sept	
Sept 14	Pumpkin	Sept			Sept 14	Pumpkin		Sept 14	Blueberry Cheesecak	•	Sept	
Sept 21	Lemon Gingersnap	Sept			Sept 21	Lemon Gingersnap		Sept 21	Raspberry		Sept	
Sept 28 Oct 5	Coffee Toffee	Sept			Sept 28	Coffee Toffee		Sept 28	Apple Strudel Mocha Coffee Bean		Oct 5	
	Apple Strudel German Choc Cake	Oct 5 Oct 1			Oct 5	Apple Strudel German Choc Cake		Oct 5 Oct 12	Mocha Coffee Bean		Oct 1	
Oct 12					Oct 12							

Red Raspberry	
Peanut Butter Oreo	
Peppermint	
Strawberry	
Cotton Candy	
Oreo	
Cherry Choc Chip	
Salted Caramel Crunch	
Raspberry	
Banana	
Pumpkin	
Lemon Gingersnap	
Coffee Toffee	
Apple Strudel	
German Choc Cake	
Blueberry Cheesecake	
Pumpkin	
Raspberry	
Bacasa	

Lynchburg

endina/Caterina

July 6	Oreo
July 13	Choc Peanut Butter
July 20	Banana Pudding
July 27	Raspberry
Aug 3	Strawberry Cheesecake
Aug 10	Peanut Butter
Aug 17	Cookie Monster
Aug 24	Raspberry
Aug 31	Salted Caramel Crunch
Sept 7	Pumpkin
Sept 14	Blueberry Cheesecake
Sept 21	Reese Overload
Sept 28	Mocha Coffee Bean
Oct 5	Apple Strudel
Oct 12	Lemon Gingersnap
Oct 19	Raspberry
Oct 26	Pumpkin Cheesecake
Nov 2	Banana Puddin
Nov 9	Oreo
Nov 16	Pumpkin
December	Pepperming

## Instagram Currently



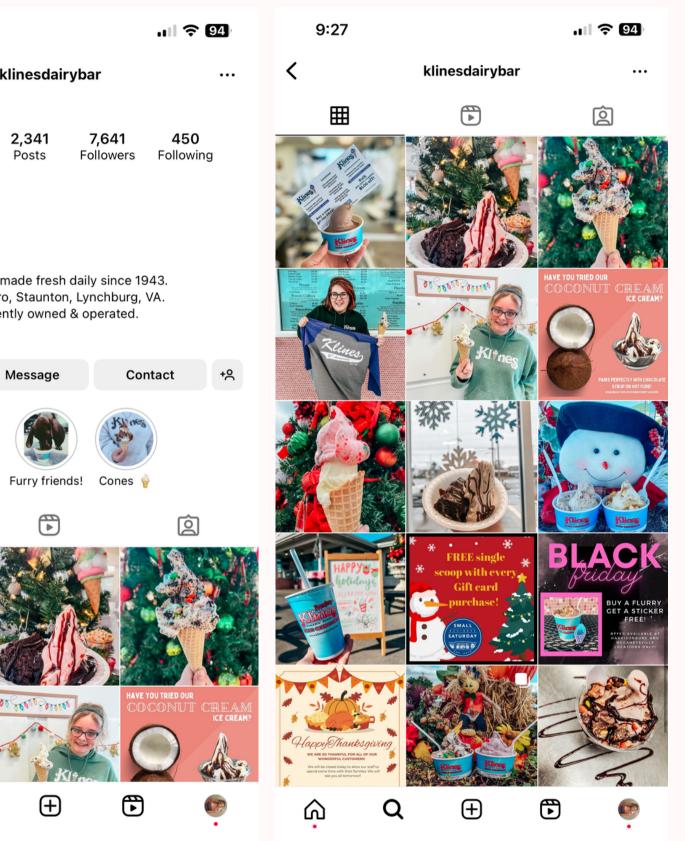


9:26 Search klinesdairybar 2.341 Klines Posts Klines Dairy Bar **(a)** 67,669,252 Ice Cream Shop Custard style ice cream made fresh daily since 1943. H'burg, McG'ville, W'boro, Staunton, Lynchburg, VA. Each location independently owned & operated. Rinesdairybar.com Follow Message KDB Heritage SHAKES! ▦ 

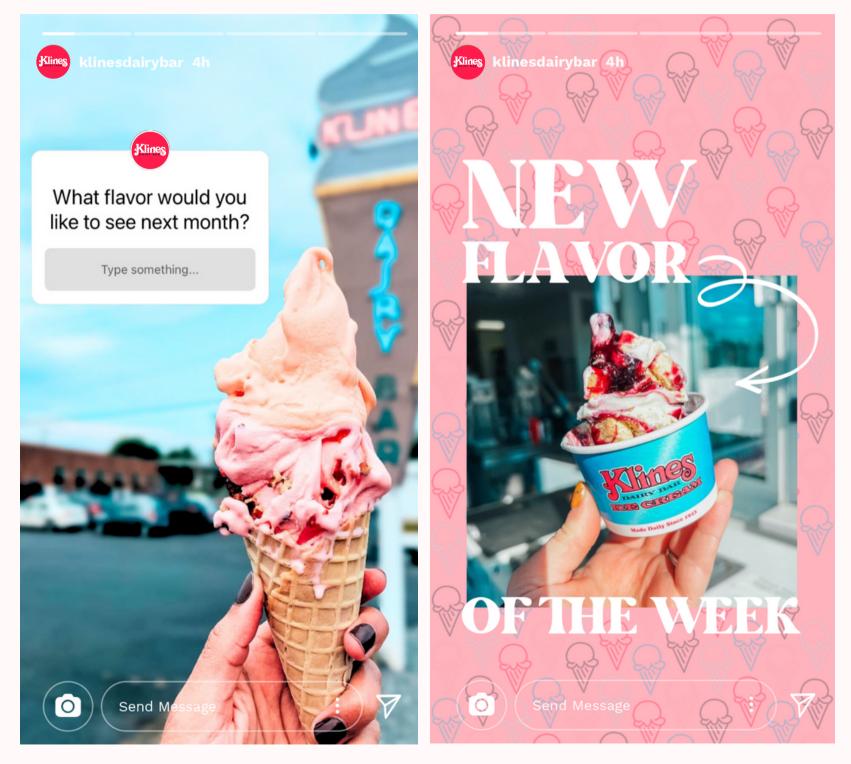
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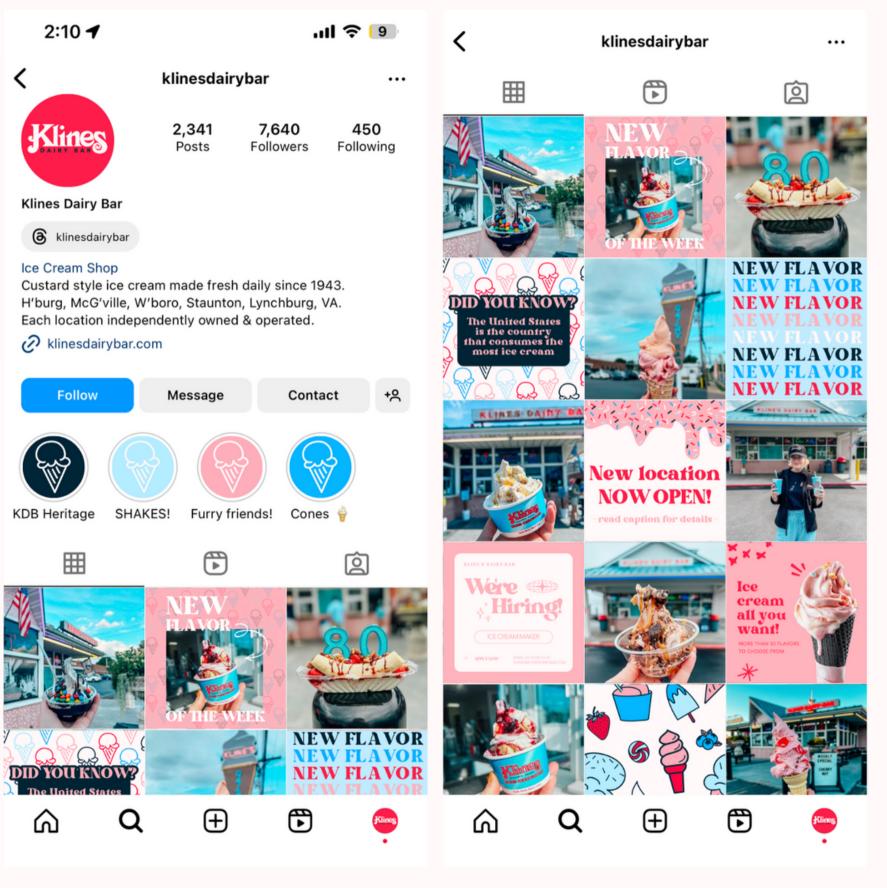
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# Instagram Rebrand





# Conclusion

- Branding is more cohesive and easily recognizable Ś
- Website design provides easier navigation and S) simple functionality
- More visually appealing interface S)
- Organized information hierarchy

# Next Steps

Interview more competitors to identify further ways to improve Kline's Dairy Bar

Create mockups for all of the remaining pages on the Kline's site



Create a mockup for mobile site



Present our redesign to Kline's

